

Request for Quote  
Exmark Lazer Z Diesel Mower

**May 26, 2026**

**St. Louis Regional Airport Authority  
8 Terminal Drive  
East Alton, IL 62024**

## Introduction

St. Louis Regional Airport Authority "Authority" is soliciting quotes from qualified vendors for the purchase of a new Exmark Lazer Z Diesel Mower.

This RFQ is intended to create a fair and reasonable method for obtaining responses from interested vendors. By issuing this RFQ, the Authority is not obligated to enter into an agreement with any of the interested vendors. The Authority reserves the right to accept or reject all proposals submitted and to waive any and/or all irregularities pertaining to the submission of proposals. All questions can be directed to Drake Blackwell, Assistant Airport Director, at the contact information below.

Please submit one (1) hard copy and/or one (1) electronic copy, no later than 4 p.m. on Thursday, June 18th, 2026, to:

St. Louis Regional Airport  
8 Terminal Drive  
East Alton, IL 62024

Attn: Assistant Airport Director  
618-259-2531  
[dblackwell@stlouisregional.com](mailto:dblackwell@stlouisregional.com)

## Background

The Authority is seeking an Exmark Lazer Z Diesel Mower to complement the existing 2022 Exmark Lazer Z in maintaining airport business parks, ditches, and airfield areas. The selected vendor will be responsible for providing all equipment and labor necessary to deliver a complete turnkey system, including installation of any optional features and training for crew members.

## Scope of Service

The selected vendor will provide:

- One (1) new Exmark Lazer Z Diesel Mower
- Delivery to St. Louis Regional Airport
- Operator training
- Warranty documentation and support information

## Equipment Specifications

Please provide detailed pricing and specifications for the following:

- Model: Exmark Lazer Z Diesel (Latest available model)
- Engine: Diesel 37 HP Yanmar 3TNV88C
- Cutting Deck: 96" rear discharge
- Comfort: Suspension seat and wide semi-pneumatic tires
- Sun Canopy (Installed)
- Flasher Kit (Installed)

Additionally, please provide information and pricing on any available upgrades.

## Submissions Requirements

All proposals must include the following:

- Itemized pricing for the mower and features
- Delivery timeline
- Warranty information
- Any discounts or promotions
- Any service programs or offerings

## Evaluation Criteria

Submissions will be reviewed by the Authority for completeness. Evaluation will be based on the following criteria (in no specific order):

- Cost
- Timeline
- Compliance with specifications
- Warranty and service offerings
- Location of Vendor

After completing a review of all submissions, the Authority may elect to inquire for further information from any or all the respondents. The Authority may conduct reference checks as well as inquiries into the validity of any submissions. Follow-up interviews may be scheduled as needed through the evaluation process to collect additional information for the evaluation process.

## Timeline

May 26, 2026 – RFQ is active

June 18, 2026, 4pm – Deadline for RFQ submission

Please contact Drake Blackwell, Assistant Airport Director, to arrange a site visit.

Pending any questions or unforeseen circumstances, the intent is to have a contract signed by the end of June.

